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October 24, 2011

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NEWS RELEASE

Tennsco Meets the Need for Customized Steel Storage

For immediate release - October 24, 2011 — Tennsco, a leading manufacturer and supplier of industrial and institutional storage and shelving systems, lockers, and shop solutions, is filling the gap in storage needs, as business and industry convert to digital storage and management of information.

"With the widespread shift from paper-based to electronic records in many industries, we've noticed an increased customer need for custom-made steel shelving and storage solutions outside our traditional product lines," said Mike Webster, Vice President of Engineering. "Tennsco is uniquely positioned to deliver an extremely quick turnaround on custom orders, thanks to the close collaboration among our seasoned sales, engineering, and fabrication specialists. In some cases, we can take an application from concept to prototype within just two weeks."

Whether it is for an exclusive, new application or modification to an existing product, the Tennsco team works one-on-one with the customer. They evaluate the storage possibilities, design specifications and drawings, fabricate the prototype, and produce defined costs. Enhancing Tennsco's commitment to cost effectiveness and product service and excellence are the:

- Ability to cater to the individualized needs of customers

- Extensive use of computer-aided design systems, which maximize efficiency and cost
- Proficient use of automation and in-house tool design and construction, including laser-driven cutting
- Commitment to customer service that exceeds expectations

In addition to custom orders, Tennsco offers a wide variety of filing and storage systems, steel office furniture, industrial and institutional shelving, lockers, and shop equipment. Headquartered in Dickson, TN, Tennsco Corp. began operations in 1962. Today, Tennsco is an industry leader with more than 1.4 million square feet of manufacturing and warehouse space in six facilities.

For more information about customized products and services, call our Customer Service at 866-446-8686 or for more information about Tennsco's Office Furniture and Industrial Storage products, visit www.tennsco.com.

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